



## **Job Posting**

### **Commercial Real Estate Broker in North Suburban Chicago**

**Bradford Allen (www.BradfordAllen.com)**, a Chicago-based commercial real estate firm providing a full spectrum of brokerage services and expertise to entrepreneurial and corporate business entities, as well as not-for-profit organizations, is seeking to hire a landlord representative broker to join the suburban agency services team in our North Suburban office located at 300 Tri-State International, Lincolnshire, IL 60069.

The candidate will work directly with the head of our suburban agency services group and the north suburban team leader to develop new business and service our existing clients. The focus of the role will be to secure new clients for our assets and help grow the agency practice year-over-year with the support of the company which has dedicated the resources, technology and people to assist in making the goal a reality.

Compensation – Salary plus commission structure.

### **Desired Skills and Experience**

#### **RESPONSIBILITIES**

- New business development of prospective users and owners
- Pursuit of suburban leasing assignments
- Work as an integral part of the team and take lead on specific assignments
- Develop meaningful relationships with internal and external clients
- Assist in the development and preparation of marketing and presentation materials
- Perform the typical roles and responsibilities of a commercial real estate broker
- Limited travel within the Chicago Metropolitan area required

#### **QUALIFICATIONS**

- Illinois Real Estate Broker's license
- Sales experience focusing on prospecting and new business development
- Strong communication skills (oral, written & presentation)
- Must possess a professional presence and be a strong relationship builder
- Ideal candidate is highly motivated, optimistic, aggressive, outgoing, and a self-starter

For inquiries please contact Alisha McAlvey at [amcalevy@bradfordallen.com](mailto:amcalevy@bradfordallen.com)